

## Kim D. Larsen

Principal

Washington, DC  
t 301.793.1370



klarsen@bressler.com

Businesses of every size are facing complex challenges reflecting increasing competition, globalization and technological innovation. Kim's objective is to provide top quality corporate legal services by drawing on his in-house and business experience to deliver high quality legal work that furthers the business objectives to the greatest extent possible.

Kim Larsen has an abiding interest in technological innovation and the process by which emerging companies can succeed. He combines this with a first-class legal mind and technical skills. This combination of skills and interests gives clients the confidence to engage him on a range of corporate matters, with an emphasis on domestic and international mergers and acquisitions, joint ventures and commercial transactions, including intellectual property and licensing matters. Kim also has extensive experience in structuring equity compensation arrangements, including stock options, restricted stock, restricted stock units, profits interests and employee stock purchase plans.

With over three decades of experience as an attorney, including being a partner-in-charge of the German office of a large U.S. international law firm, Kim has been lead lawyer for clients in over a half dozen multi-billion dollar mergers and acquisitions, joint ventures and securities offerings. Most of these transactions were in information and communication technologies. For example, he was lead outside counsel for Deutsche Telekom in the purchase of a 20% interest in Sprint and in the formation of a joint venture with France Telecom and Sprint and in other mobile and landline acquisitions and transactions. Additionally, he was lead counsel of Kazakhtelecom in the privatization of Kazakhtelecom.

Kim has represented numerous other wireline and wireless carriers, IT providers, and Fintech companies in joint ventures, acquisitions, sales, technology transactions and capital raises. For example, Kim represented Broadwing Corporation in its sale to Level 3 for \$1.6 billion.

1100 Connecticut Avenue, N.W.  
Suite 810  
Washington, DC 20036

### AREAS OF PRACTICE

Artificial Intelligence & Data  
Privacy

Corporate and Commercial  
Transactions

Cross-Border Transactions and  
Investments

Emerging Companies

Financial Institutions

Intellectual Property,  
Technology, Media and  
Telecommunications

Mergers & Acquisitions

Trademark

### EDUCATION

- Fellowship in German Law,  
Tubingen, West Germany,  
1988
- Columbia Law School, J.D.,  
1985, *Symposium Editor*,  
*Columbia Law Review*;  
*Stone Scholar*
- Brigham Young University,  
B.A., *High Honors*, 1982

### ADMISSIONS

Washington D.C.

Unlike most big deal lawyers, Kim has also represented a number of startups from formation to exit, initial public offering or beyond. Kim helped found Ciena Corporation and Corvis Corporation, two companies that he was instrumental in both forming and taking public in high-profile IPOs with market caps in excess of \$10 billion. Kim has also served as a General Counsel and head of M&A at Corvis Corporation and as Co-CEO and General Counsel of Broadwing Corporation. His business and finance experience and strategic perspective have made him a key advisor to clients in a variety of industries. As general counsel to tech companies and in private practice, Kim has developed substantive expertise and experience in intellectual property protection, licensing and related transactions.

As GC of telecoms equipment and software companies and subsequently, Kim was been involved in multi-hundred million dollar licensing arrangements and bet-the-company IP litigation. He routinely represents clients in Fintech and especially Artificial Intelligence licensing transactions, SAAS and other service contracts. He assists clients in situation where the development, retention or acquisition of IP rights, be they patent, trademark, copyright or trade secret are critical to the client's success.

Kim represents angel and venture capital investors in achieving their investing objectives. As founding member of Blu Venture Investors, an angel investor group based in Washington, DC, Kim has participated in over 25 Tech Start-Ups and has represented dozens of other startups. With a particular focus on emerging technology companies, Kim frequently advises business regarding raising capital, intellectual property rights and key strategic issues that affect the growth and success of small and medium-size companies. Kim is an outstanding problem solver who brings both in-depth legal and business acumen to the obstacles that face his clients.

## News & Alerts

Kim Larsen, Daniel Korb, Tobias Ziegler, and Joseph Cottingham Serve as Counsel in Successful Acquisition  
Alert, 12.06.2022

## Get to Know Kim

Kim speaks fluent German and is interested in history and woodworking.

## LANGUAGES

German